

Message Text

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ACTION EB-07

INFO OCT-01 ARA-06 EUR-12 ISO-00 AGR-05 L-02 FRB-03 OMB-01

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P R 232235Z MAY 75

FM AMEMBASSY BRASILIA

TO SECSTATE WASHDC PRIORITY 9404

INFO AMEMBASSY LONDON

LIMITED OFFICIAL USE BRASILIA 4114

E.O.11652: N/A

TAGS: EAGR, TRADE

SUBJECT: INVITATION FOR COFFEE CONSULTATIONS

PASS E/B FOR FOR DEPUTY AUSISTANT SECRETARY KATZ

1. IN A MAY 20 CONVERSATION WITH ME, CAMILLO CALAZANS, PRESIDENT OF THEIBC, STRESSED HIS GREAT INTEREST IN A VISIT BY JULES KATZ TO BRAZIL BEFORE THE MEETING OF THE ICC IN JUNE. CALAZANS, WHO PROFESSED OPTIMISM ABGUT THE CONCLUSION OF A COFFEE AGREEMENT MUTUALLY SATISFACTORY TO CONSUMERS AND PRODUCERS, STATED THAT CONSULTATION BEFORE THE OPENING OF THE ICC SESSIONS COULD BE VERY VALUABLE IN GENERAL TERMS AND COULD BE PARTICULARLY USEFUL IN REACHING AGREEMENT ON THE SOLUBLE COFFEE QUESTION. CAWAZANS EXPRESSED THE BELIEF THAT THE SOLUBLE ISSUE, FOR HIM AN ESSENTIALLY BILATERAL ONE BETWEEN THE US AND BRAZIL, NO LONGER PRESENTED THE KINDS OF PROBLEMS THAT HAD EMBITTERED THE RELATIONSHIP IN THE PAST. SINCE CONDITIONS HAD CHANGED MARKEDLY.

2. I COMMENTED THAT IN MY OWN OPINION A VISIT TO BRAZIL BY
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KATZ WOULD BE A GOOD IDEA AND WOULD BE CONSISTENT WITH

THE USG INTEREST, EVIDENT BEFORE AND AT THE LONDON WORKING GROUP MEETINGS, IN MAINTAINING CLOSE CONTACT WITH THE GOB DURING NEGOTIATIONS ON ANEW AGREEMENT. I SAID THAT I WOULD PASS ON CALAZAN' RENEWED INVITATION WITH MY ENDORSEMENT BUT ADDED THAT, OF COURSE, I COULD NOT COMMIT KATZ WHOSE VOLUME OF WORK WAS GREAT.

3. I DO WISH TO RECORD MY STRONG ENDORSEMENT OF CALAZANS' INVITATION. A SHORT VISIT BY KATZ WOULD BE AT LPS LEAST A FURTHER EVIDENCE OF OUR DESIRE TO CONSULT CLOSELY WITH THE GOB ON THE COFFEE AGREEMENT(EVIDENCE THAT WOULD BE MADE ALL THE STONGER BY THE FACT THAT, SO FAR AS WE RECALL, KATZ HAS NOT BEEN ABLE TO VISIT BRAZIL FOR SEVERAL YEARS AND ACCORDINGLY SENIOR BRAZILIANS HAVE HAD TO MAKE THE PILGRIMAGE TO WASHINGTON, NOT ALWAYS PLEASANT FOR BRAZILIAN PRIDE AND SELF-ESTEEM). THERE IS, OF COURSE ALSO THE PROSPECT THAT THE TALKS COULD PRODUCE SIGNIFICANT PROGRESS TOWARD A NEW AGREEMENT. CALAZANS INDICATED, AND OTHER EMBASSY SOURCES CONFIRM, THAT THE GOB IS CURRENTLY COMPLETING A HIGH-LEVEL REVIEW OF ITS NEGOTIATING OBJECTIVES, IN LIGHT OF THE US COUNTER PROPOSALS AND RESULTS OF THE LAST LONDONMEETING, AND AS A NEXT STEP SEEKS A FURTHER THOROUGH BILATERAL EXCHANGE WITH THE USG WELL IN ADVANCE OF THE ICC MEETING. GOB OFFICIALS HAVE EMPHASIZED TO US THAT THE LASTBILATERAL DISCUSSION, DESPITE SOME DIFFICULT MOMENTS, WAS EXTREMELY USEFUL AND EVEN ESSENTIAL FOR THE GENERALLY CONSTRUCTIVE CONDUCT OF THE WORKING GROUP MEETINGS. LASTLY AND PERSONALLY, I WOULD BE DELIGHTED TO HAVE KATZ WITH US, EVEN FOR A SHORT STAY.

4. THE EMBASSY HAS LEARNED TODAY THAT, FOLLOWING HIGH LEVEL CONSULTATIONS BETWEEN THE FOREIGN MINISTRY AND OTHER MINISTRIES A DECISION WAS MADE TO PROPOSE BILATERAL CONSULTATIONS FORMALLY AND THAT THE BRAZILIAN EMBASSY IN WASHINGTON HAS BEEN INSTRUCTED TO EXTEND AN INVITATION TO KATZ TO VISIT BRAZIL DURING THE FIRST WEEK IN JUNE.
CRIMMINS

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